

Alexys Ehrenzeller

Sales Clerk

Details

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(711) 566-0347

123 Big Sky Lane, Billings, MT 59101

Profile

Enthusiastic Sales Clerk with one year of experience in providing exceptional customer service, building strong relationships, and driving sales growth. Proficient in handling various point-of-sale systems, managing inventory, and conducting product promotions. Adept at working in fast-paced environments, with a keen eye for detail and a commitment to maximizing business performance.

Employment History

Sales Clerk at Montana Ace Kalispell, MT

Mar 2023 - Present

- Successfully exceeded sales targets by 25% in the first quarter of 2021, contributing to an overall increase in store revenue at Montana Ace Kalispell, MT.
- Implemented a new upselling strategy that resulted in a 15% increase in average transaction value and improved customer satisfaction ratings by 10%.
- Collaborated with the store management team to organize and execute a promotional event that attracted over 500 new customers and generated a 20% increase in sales during the event weekend.

Junior Sales Clerk at Albertsons Market, MT

Sep 2022 - Jan 2023

- Increased overall sales by 25% within the first six months of employment, contributing significantly to the store's revenue growth.
- Developed and implemented a new upselling technique that resulted in a 15% increase in the average transaction value, boosting store profits.
- Consistently exceeded monthly sales targets by at least 10%, earning recognition as a top-performing Junior Sales Clerk within the region.
- Assisted in the training and onboarding of four new sales clerks, leading to a more efficient and effective sales team.

Education

High School Diploma in Sales and Retail Management at Flathead High School, Kalispell, MT

Aug 2017 - May 2022

Relevant Coursework: Sales Techniques, Retail Operations, Customer Service, Marketing Strategies, Merchandising, Inventory Management, Business Communications, and Financial Analysis.

Links

[linkedin.com/in/alexseyehrenzeller](https://www.linkedin.com/in/alexseyehrenzeller)