

Benita Fulciniti

Senior Program Manager

Profile

A Senior Program Manager with 5 years of experience in leading cross-functional teams and managing complex projects. Adept at driving strategic initiatives, optimizing resources, and delivering exceptional results. Proven track record in fostering collaboration, implementing innovative solutions, and ensuring timely project completion. Highly skilled in stakeholder management, risk mitigation, and process improvement, consistently exceeding expectations and driving organizational success.

Employment History

Senior Program Manager at Lockheed Martin, MD

Feb 2023 - Present

- Successfully led a cross-functional team of 50+ members in the development and launch of a \$200 million defense project, resulting in a 20% increase in new business opportunities for Lockheed Martin in Maryland.
- Streamlined project management processes, reducing overall project completion time by 15% and saving an estimated \$10 million in operational costs over a span of three years.
- Implemented a comprehensive risk mitigation plan that effectively identified and managed potential risks, leading to a 95% on-time project delivery rate and increased customer satisfaction.

Program Manager at Northrop Grumman, MD

Jul 2018 - Jan 2023

- Successfully managed a \$50 million project for the development and integration of advanced radar systems, resulting in a 10% increase in overall system performance and meeting all client requirements.
- Streamlined program processes and communication channels, reducing project delivery time by 15% and increasing team efficiency by 20%.
- Implemented risk mitigation strategies that saved the company over \$5 million in potential losses while maintaining a 95% on-time delivery rate for all projects under management.

Certificates

Project Management Professional (PMP)

Feb 2022

Certified ScrumMaster (CSM)

Mar 2020

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Education

Master of Business Administration in Project Management at University of Maryland, College Park, MD

Aug 2013 - May 2018

Relevant Coursework: Project Management Principles, Strategic Planning, Operations Management, Financial Analysis, Organizational Behavior, Quality Management, Risk Management and Decision Making, Business Analytics, and Leadership Development.

Links

[linkedin.com/in/benitafulciniti](https://www.linkedin.com/in/benitafulciniti)

Skills

Agile methodologies

Scrum framework

Risk management

Stakeholder engagement

Budgeting expertise

Resource allocation

Performance metrics

Languages

English

Bengali