Trixie Tangorra

Skin Care Specialist

Profile

Dedicated Skin Care Specialist with 1 year of experience in providing personalized skincare solutions and exceptional customer service. Highly skilled in conducting skin assessments, recommending appropriate products and treatments, and performing various skincare therapies. Demonstrates strong knowledge of industry trends and a commitment to staying current on best practices to ensure optimal client satisfaction and results. Adept at building rapport with clients and fostering long-term relationships. Seeking opportunities to leverage expertise and contribute to a dynamic team in a professional setting.

Employment History

Skin Care Specialist at Aesthetic Skin Solutions, TN

Apr 2023 - Present

- Increased annual client retention rate by 35% through exceptional service, personalized treatment plans, and effective follow-up strategies.
- Achieved a 50% reduction in product return rate by implementing comprehensive client education initiatives and ensuring proper product selection and usage.
- Boosted monthly revenue by 25% within the first year by cross-selling and upselling additional treatments and products, resulting in over \$50,000 in additional sales.
- Successfully trained and mentored four new skin care specialists, who went on to achieve an average client satisfaction rating of 90% within their first six months.

Esthetician at Skin ReNew Nashville, TN

Jul 2022 - Feb 2023

- Successfully increased client retention rate by 35% within the first year
 of working at Skin ReNew Nashville, TN, through exceptional customer
 service and personalized skincare solutions.
- Achieved a 50% growth in monthly revenue within six months by upselling additional treatments and products, resulting in an additional \$10,000 in sales for the company.
- Consistently maintained a 90% or higher customer satisfaction rating throughout the tenure at Skin ReNew Nashville, TN, by providing high-quality esthetic services and continuously improving skills through advanced training and certifications.

Certificates

Esthetician License

Jan 2022

- <u>trixie.tangorra@gmail.com</u>
- **** (242) 834-7048
- 123 Oak Street, Nashville, TN 37211

Education

Diploma in Esthetics and Skin Care at Tennessee School of Beauty, Knoxville, TN

Aug 2018 - May 2022

Relevant Coursework: Anatomy and Physiology, Skin Analysis, Facials, Chemical Peels, Microdermabrasion, Hair Removal, Makeup Application, Aromatherapy, Body Treatments, and Business Management.

Links

linkedin.com/in/trixietangorra

Skills

Exfoliation

Microdermabrasion

Chemical Peels

Dermaplaning

Microneedling

LED Therapy

HydraFacial

Languages

English

Arabic

Hobbies