

Jeramie Melloni

Sports and Recreation

Profile

Enthusiastic Sports and Recreation professional with 1 year of experience in delivering engaging and dynamic recreational programs. Proficient in planning and executing various sports activities, coordinating events, and promoting teamwork and sportsmanship. Demonstrates excellent communication and interpersonal skills, along with a strong commitment to fostering a fun and inclusive environment for all participants.

Employment History

Sports and Recreation Manager at Blue Sky Endurance, SC

Mar 2023 - Present

- Successfully increased annual membership by 30% within the first year, resulting in a revenue boost of \$50,000 for Blue Sky Endurance.
- Developed and executed a comprehensive marketing plan that led to a 25% increase in event participation and a 40% growth in overall brand awareness within the local community in just two years.
- Implemented a new training program for staff members, improving employee retention rates by 20% and enhancing overall customer satisfaction levels by 15%.
- Spearheaded the establishment of three new community partnerships, generating an additional \$30,000 in annual sponsorship revenue and expanding the reach of Blue Sky Endurance's programs and events.

Assistant Sports and Recreation Manager at The Backpacker, SC

Aug 2022 - Feb 2023

- Successfully increased membership retention by 20% in 2018, leading to a significant boost in revenue and customer satisfaction.
- Developed and implemented an effective marketing campaign that resulted in a 30% increase in program enrollment in 2019.
- Streamlined the facility scheduling process, reducing administrative workload by 25% and increasing overall staff efficiency.
- Coordinated and executed a successful sports tournament event, attracting over 500 participants and generating a 15% increase in sales for The Backpacker in 2020.

Certificates

Certified Personal Trainer (CPT)

Aug 2021

Certified Strength and Conditioning Specialist (CSCS)

Jun 2020

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📍 123 Oak Street, Charleston, SC 29401

Education

Bachelor of Science in Sports and Recreation Management at University of South Carolina, Columbia, SC

Aug 2018 - May 2022

Relevant Coursework: Sports Marketing, Facility Management, Event Planning, Sports Law, Recreation Programming, Sports Finance, and Sports Analytics.

Links

[linkedin.com/in/jeramiemelloni](https://www.linkedin.com/in/jeramiemelloni)

Skills

Cardiovascular Endurance

Muscular Strength

Flexibility Training

Plyometrics

Interval Training

Agility Drills

Balance Exercises

Languages

English

Indonesian