

Goldy Scileppi

Staffing Manager

Profile

Employment History

Education

Details

goldy.scileppi@gmail.com

(160) 374-5842

123 Maple Street, Charleston, WV 25301

Dedicated Staffing Manager with 2 years of experience driving successful recruitment and talent management initiatives. Adept at developing and implementing innovative staffing strategies, building strong client relationships, and efficiently managing end-to-end recruitment processes. Demonstrates excellent leadership, communication, and problem-solving skills, ensuring optimal workforce planning and alignment with organizational goals.

Staffing Manager at ManpowerGroup, WV

Apr 2023 - Present

- Successfully increased client satisfaction by 25% within one year by implementing efficient staffing strategies and ensuring timely placements of qualified candidates.
- Exceeded annual revenue targets by 15% in 2019, generating over \$2 million in sales, through effective negotiation with clients and expanding the company's client base in West Virginia.
- Streamlined the recruitment process, reducing time-to-fill for open positions by 20%, by incorporating innovative sourcing methods and optimizing candidate assessment techniques.
- Led a team of 10 recruitment consultants to achieve a 90% success rate in retained searches, significantly contributing to ManpowerGroup's market reputation and growth in West Virginia.

Associate Staffing Manager at Kelly Services, WV

Sep 2021 - Feb 2023

- Successfully placed over 200 candidates in various positions within a year, exceeding the annual placement target by 15% and contributing to the branch's overall growth.
- Implemented an efficient candidate tracking system that reduced administrative workload by 30% and improved the speed of the recruitment process, resulting in a 20% increase in client satisfaction.
- Developed and maintained strong relationships with key clients, leading to a 50% increase in repeat business and contributing to an overall annual revenue growth of 25%.
- Organized and led training workshops for new team members, reducing onboarding time by 40% and increasing overall team productivity by 10%.

Bachelor of Business Administration in Human Resources Management at West Virginia University, Morgantown, WV

Aug 2017 - May 2021

Relevant Coursework: Organizational Behavior, Compensation and Benefits, HR Analytics, Talent Acquisition and Development, Employee