

Hailee Ranks

Store Associate

Details

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(830) 374-1008

123 Magnolia Lane, Jackson, MS 39202

Profile

Dedicated Store Associate with 1 year of experience providing exceptional customer service in fast-paced retail environments. Skilled in product knowledge, inventory management, and cashiering. Adept at identifying customer needs, upselling products, and maintaining a clean and organized store. Excellent communication and problem-solving abilities, contributing to a positive customer experience and increased sales.

Employment History

Store Associate at Walmart, MS

Mar 2023 - Present

- Successfully increased store sales by 15% in Q2 2021 by implementing effective merchandising strategies and providing exceptional customer service to shoppers.
- Streamlined inventory management processes, resulting in a 25% reduction in stock discrepancies and a 10% improvement in product availability on shelves throughout 2020.
- Received the "Associate of the Month" award in June 2021 for consistently exceeding performance targets and maintaining a 98% customer satisfaction rating.

Sales Associate at Target, MS

Aug 2022 - Feb 2023

- Successfully exceeded sales targets by 15% in Q3 2020, contributing to a total revenue of \$1.5 million for the store.
- Implemented effective upselling techniques, resulting in a 20% increase in attachment rates for high-margin products and boosting overall profits by 10% in 2019.
- Consistently maintained a customer satisfaction rate of 95% throughout 2018-2020, leading to an increase in repeat customers and positive online reviews for the store.

Education

High School Diploma or GED in General Studies at Ocean Springs High School, Ocean Springs, MS

Aug 2018 - May 2022

Relevant Coursework: English, Mathematics, Social Studies, Science, Physical Education, Health, and elective courses in areas such as Foreign Languages, Arts, and Technology.

Links

[linkedin.com/in/haileeranks](https://www.linkedin.com/in/haileeranks)
