

Vonda Lubar

Store Manager

Profile

Results-driven Store Manager with 2 years of experience in effectively leading retail operations, driving sales, and ensuring a high level of customer satisfaction. Proficient in inventory management, staff development, and implementing innovative strategies for business growth. Adept at streamlining processes, reducing shrinkage, and fostering a positive work environment to maximize team performance. Committed to achieving store objectives and consistently delivering outstanding results.

Employment History

Store Manager at Walmart, IL

Feb 2023 - Present

- Increased annual store revenue by 15% (\$5 million) in the first year of management by implementing effective sales strategies, optimizing staff performance, and enhancing customer experience.
- Reduced employee turnover rate by 25% through the introduction of comprehensive training programs, employee engagement initiatives, and competitive benefits packages, resulting in a more committed and efficient workforce.
- Improved overall customer satisfaction rating by 20% within two years by streamlining store operations, addressing customer feedback, and implementing targeted staff training to ensure a consistently high level of service.

Assistant Store Manager at Target, IL

Sep 2021 - Dec 2022

- Increased overall store sales by 15% in 2020 by implementing effective merchandising strategies, optimizing floor layouts, and providing exceptional customer service.
- Reduced employee turnover rate by 25% within one year through the introduction of a comprehensive training program, regular performance evaluations, and fostering a positive work environment.
- Successfully managed inventory levels and reduced shrinkage by 30% in 2019 through consistent monitoring, implementing loss prevention measures, and streamlining the product ordering process.

Education

Bachelor of Business Administration in Retail Management at DePaul University, Chicago, IL

Sep 2017 - May 2021

Relevant Coursework: Retail Operations, Supply Chain Management, Marketing, Consumer Behavior, Merchandising, Financial Management, Human Resources, E-commerce, and Business Analytics.

Certificates

Certified Retail Store Manager (CRSM)

Apr 2022

Details

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Links

[linkedin.com/in/vondalubar](https://www.linkedin.com/in/vondalubar)

Skills

Inventory Management

Staff Training

Customer Service

Sales Forecasting

Visual Merchandising

Loss Prevention

Budget Planning

Languages

English

Spanish

Hobbies

Collecting vintage memorabilia

Gardening and landscaping

Homebrewing craft beer