Francess Alvear

Strategic Sourcing Manager

Strategic Sourcing Manager with 5 years of experience in driving cost savings and process improvements through effective sourcing strategies. Adept at supplier relationship management, risk mitigation, and negotiation, with a proven track record in optimizing supply chain performance. Demonstrates strong analytical and project management skills to deliver results in a fast-paced, high-stakes environment.

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123 Main St, Boise, ID 83702 **Q**



Education

Bachelor of Business Administration in Supply Chain Management at Boise State University, Boise, ID

Aug 2013 - May 2018

Relevant Coursework: Operations Management, Logistics, Procurement, Inventory Control, Quality Management, Lean Six Sigma, Transportation Management, Strategic Sourcing, Global Supply Chain, and Demand Planning.

Links

linkedin.com/in/francessalvear

Skills

Negotiation

Analytics

Forecasting

Supplier Relationship Management (SRM)

Risk Assessment

Cost Reduction

Market Research

Employment History

Strategic Sourcing Manager at Micron Technology, ID

May 2023 - Present

- Successfully reduced overall procurement costs by 15% within one year through the implementation of strategic sourcing initiatives, renegotiation of vendor contracts, and optimization of supplier relationships, resulting in annual savings of over \$10 million for Micron Technology.
- Streamlined the supplier base by 25% through a comprehensive vendor evaluation process, focusing on quality, cost, delivery, and service, leading to improved efficiency, reduced lead times, and enhanced collaboration with key partners.
- Implemented a robust supplier performance management system that improved on-time delivery rates from 75% to 95%, reducing stockouts and production delays while increasing overall operational efficiency and customer satisfaction.

Associate Strategic Sourcing Manager at Scentsy, ID

Jul 2018 - Apr 2023

- Successfully negotiated and secured contracts with suppliers, resulting in a 15% reduction in overall procurement costs for Scentsy.
- Implemented strategic sourcing initiatives that led to a 20% increase in supply chain efficiency, optimizing delivery times and minimizing stockouts.
- Identified and onboarded three new high-quality suppliers, increasing product diversity by 30% and providing customers with a broader range of options.
- Developed and executed a comprehensive supplier performance evaluation program, which improved supplier collaboration and contributed to a 10% improvement in product quality.

Certificates

Certified Professional in Supply Management (CPSM)

Jan 2022

Certified Sourcing Professional (CSP)

May 2020