# Rachelle Rien

Support Manager



**(**848) 011-6393

• 1234 Elm St, Colorado Springs, CO 80903

#### Education

Bachelor of Business Administration in Customer Support Management at University of Colorado Boulder, CO

Aug 2016 - May 2021

Relevant Coursework:
Customer Service Management,
Operations Management,
Human Resources Management,
Marketing, Business Analytics,
Organizational Behavior,
Project Management, Strategic
Management, and Business
Communication.

### Links

linkedin.com/in/rachellerien

## **Skills**

Zendesk

Salesforce

JIRA

Slack

Intercom

Asana

Microsoft Teams

# Languages

English

Indonesian

### **Profile**

Results-driven Support Manager with 2 years of experience in leading support teams to provide exceptional customer service. Adept at implementing efficient processes, utilizing data-driven insights, and fostering a positive work environment. Proven track record of boosting customer satisfaction rates, reducing response times, and increasing team productivity.

## **Employment History**

## Support Manager at SupportManager CO, CO

Feb 2023 - Present

- Reduced average response time for customer inquiries by 35% within the first year, resulting in increased customer satisfaction rates from 75% to 92%.
- Implemented a new knowledge base system and streamlined support processes, leading to a 25% reduction in support tickets and a 15% increase in first contact resolution.
- Successfully led a team of 10 support representatives, increasing their productivity by 20% and reducing staff turnover by 30% through effective coaching, training, and performance management strategies.

## Assistant Support Manager at TechSupport Inc., CO

Aug 2021 - Jan 2023

- Successfully led a team of 10 support representatives to achieve a 95% customer satisfaction rating, resulting in a 30% increase in positive feedback and a 15% decrease in customer complaints within one year.
- Streamlined the support ticket process by implementing a new ticketing system, which reduced response time by 35% and increased the issue resolution rate by 25% within six months.
- Developed and executed a comprehensive training program for new hires, improving their onboarding experience and reducing their learning curve by 50%, leading to a higher retention rate and better overall performance.

## Certificates

ITIL (Information Technology Infrastructure Library) Certification Sep 2021

**HDI Support Center Manager Certification** 

Jan 2020

## Memberships

**International Customer Service Association (ICSA)** 

Institute of Customer Service (ICS)