

Jahnae Orza

Technical Recruiter

Details

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Profile

Technical Recruiter with 1 year of experience in efficiently sourcing, identifying, and connecting top-tier talent with innovative organizations. Proficient in leveraging various recruitment tools, managing candidate pipelines, and building strong relationships with both clients and candidates. Demonstrates exceptional communication, negotiation, and time management skills, contributing to successful placements and enhanced client satisfaction.

Employment History

Senior Technical Recruiter at Aerotek, OH

Mar 2023 - Present

- Successfully recruited and placed over 300 top-tier technical professionals in various industries within a one-year period, contributing to Aerotek's growth and reputation as a leading staffing agency in Ohio.
- Streamlined the recruitment process by implementing new sourcing strategies and technologies, resulting in a 25% decrease in time-to-fill for open positions and a 15% increase in overall placement rate.
- Developed and maintained relationships with over 50 key clients in the region, leading to a 20% increase in repeat business and securing long-term partnerships for Aerotek.
- Spearheaded an internal training program for junior recruiters, focusing on best practices, industry trends, and effective candidate engagement, which led to a 10% increase in team productivity and overall performance.

Technical Recruiter at Randstad Technologies, OH

Sep 2022 - Feb 2023

- Successfully filled 120+ technical positions within a year, exceeding the company's annual target by 30% and contributing to Randstad Technologies' revenue growth in Ohio.
- Implemented an advanced candidate sourcing strategy, which led to a 50% increase in qualified applicants and reduced average time-to-fill for critical roles from 45 days to 25 days.
- Developed and maintained strong relationships with key clients, resulting in a 90% client retention rate and an increase in repeat business by 35% over two years.
- Spearheaded the creation and implementation of a comprehensive training program for junior recruiters, which reduced onboarding time by 40% and increased new hire productivity by 25%.

Education

Bachelor of Science in Human Resources Management at Ohio State University, Columbus, OH

Sep 2018 - May 2022