

Yoali Shiffert

Legal Counsel

Profile

I am a highly experienced Legal Counsel with over 15 years of experience in providing comprehensive legal advice in a wide range of areas including corporate/commercial, contract negotiation, intellectual property, and corporate governance. I have a proven track record of successful negotiations, resolving disputes, and providing clear, actionable legal advice to a variety of clients. I have extensive experience in handling complex legal matters, including contract disputes, regulatory compliance, and litigation. My strong analytical skills, attention to detail, and ability to develop strategic solutions make me a valuable asset to any legal team.

Employment History

Senior Legal Counsel at Gordon, Feinblatt, Rothman, Hoffberger & Hollander LLC, MD

Dec 2022 - Present

- Negotiated and finalized a multi-million dollar merger between two major companies within the stipulated timeline of 8 months. This resulted in increased operational efficiency, improved customer service, and greater profitability for both firms.
- Assisted with dispute resolution on behalf of clients involving complex legal issues such as intellectual property rights infringement claims worth over \$1 million USD. My efforts enabled successful settlement while limiting client damages to under 10% of total claim amount sought by opposing party.
- Spearheaded contract drafting process associated with new business initiatives at Gordon Feinblatt resulting in quick turnaround time without any material errors or omissions from original draft agreement documents prepared by firm's junior team members under my supervision & guidance .
- Developed comprehensive corporate compliance program that was adopted across organization ensuring adherence to all applicable laws/regulations pertaining industry specific standards set forth by state & federal authorities thereby avoiding costly penalties due to noncompliance.

Legal Counsel II at Saul Ewing Arnstein & Lehr LLP, MD

Aug 2018 - Oct 2022

- Negotiated settlements on behalf of Saul Ewing Arnstein & Lehr LLP, MD in eight separate civil litigations totaling \$2.5M over the course of two years.
- Drafted and reviewed contracts for clients to ensure compliance with all relevant laws and regulations, resulting in a successful contract completion rate of 95%.
- Represented firm at four hearings before Maryland state courts which resulted in favorable decisions that saved client an additional \$500K from potential liabilities.
- Analyzed legal documents such as pleadings briefs motions affidavits judgments decrees orders etc., providing timely advice to attorneys

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☎ (866) 491-0413

📍 Baltimore, MD

Education

Juris Doctor in Law at University of Maryland Francis King Carey School of Law, MD

Sep 2004 - May 2008

Relevant Coursework: Contracts, Civil Procedure, Constitutional Law, Criminal Law, Property, Torts, and Legal Writing.

Links

[linkedin.com/in/yoalishiffert](https://www.linkedin.com/in/yoalishiffert)

Skills

Legal Research

Contract Drafting

Litigation Management

Regulatory Compliance

Negotiation Skills

Risk Analysis

Client Relations

Languages

English

Spanish

Hobbies

Reading